

FALL CLASSIC

CONTEST PERIOD
OCTOBER 1-31, 2022

FALL 2022 PRIZE BOARD

1ST PLACE	\$5,000.00
2ND PLACE	\$4,000.00
3RD PLACE	\$3,000.00
4TH PLACE	\$2,000.00
5TH PLACE	\$1,000.00
6TH - 15TH PLACE	\$750.00
16TH - 20TH PLACE	\$500.00
21ST - 30TH PLACE	\$250.00

If you are not in the top 30, but you achieve \$6,000 in new premium credits (annualized), you will **RECEIVE \$100.**

If you achieve \$3,000 in new premium credits (annualized), you will **RECEIVE \$50.**

New **Small Business Benefits** written in October and effective no later than the 1st of the following month will **RECEIVE \$500.**

DOUBLE CREDITS for ALL Disability Premium!
 All other products 100%.

Results posted weekly are preliminary and do not guarantee a specific reward until final results are determined. Sales Contests are subject to the Standard Incentive Program Guidelines.

VIP Bonus Pool

Top 50 advisors qualify for the **First Division Pool**, where Incentive Premium equals 100% for all products. First Division Bonus Pool: \$300,000

Second Division Pool is available to advisors in positions 51-100 with a minimum premium of \$600 of Written Premium. Second Division Bonus Pool: \$50,000

Third Division Pool is available to advisors in positions 101-150. Third Division Bonus Pool: \$25,000

Annual Tropical Conference

Top 10 qualify based on written premium. No minimum premium required, but you must be in the Top 10.

You can guarantee a spot by writing a minimum of \$125,000 in premium credits.

All EDGE premium counts towards the Conference.

Quarterly Contests

January, April, July, October

1st Place.....	\$5,000
2nd Place.....	\$4,000
3rd Place.....	\$3,000
4th Place.....	\$2,000
5th Place.....	\$1,000
6th - 15th Place.....	\$750
16th - 20th Place.....	\$500
21st - 30th Place.....	\$250

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New Small Business Benefits written in October and effective no later than the 1st of the following month will RECEIVE \$500.

DOUBLE CREDITS for ALL Disability Premium! All other products 100%.

For internal use only. Not to be distributed to the public.

All Sales Contests are subject to The EDGE Contest Rules and Incentive Guidelines. Please refer to www.edgebenefits.com for details.

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www.edgebenefits.com